



LEADERSHIP AND MANAGEMENT

Certificate in Collaborative Leadership

Professional training programme



SPARK TRAINING

Professional training courses for leaders, specialists, and organizations seeking practical capability development.

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— Workshop Overview

This Collaborative Leadership and Collective Wisdom training course is targeted at those eager to meet the challenges of leadership in the 21st century. It offers compelling content to build dynamic, impactful, practice that has a focus on nurturing people and organisational growth through inspirational behaviours, influential dialogue and innovative “Imagineering”. Such an approach has been proven to be highly productive, harnessing the full passion, commitment and potential of people. Creating such aspirational and visionary frameworks demand the leader’s role to be the strategic architect, catalyst and coach who creates the future. It requires organisational rejuvenation where existing assumptions and practices are challenged enabling new forms of business and organisational models to emerge. This approach by employing trusted influence engenders a spirit of engagement that affords meaningful value for employees, customers and the wider needs of society. In so doing this Collaborative Leadership and Collective Wisdom training course addresses current criticism and cynicism directed at leadership, that it is out of touch with those who are to be led. Collaborative leadership offers credible and imaginative tools to build and support an effective productive work force, fit to face the challenges of the 21st century. No one leader can answer to the issues we face in these turbulent times however good leaders harness the available collective wisdom to respond with confidence.

Why Attend

This course uses instructor-led sessions, guided discussion, and practical exercises built around Day one: Leadership Development for Impact and Influence, Day two: The Great Inner Leadership Discovery, Day three: Resilient Leadership in Unpredictable Times, and day four: trusted influence leadership.

Who Should Attend

All who aspire to build their leadership qualities
Potentially endowed Leaders
Developing proactive Leaders
Those being groomed for future leadership

— Learning Objectives

- Appraise current leadership competence and determine strategic plans for development of self and organisation.
- Apply Relationship Awareness Theory to lead, empower and engage
- Become the authentic visionary leader who can inspire and innovate
- Lead effective change that creates value and transform the organisation
- Become the role model for emotional intelligent leadership through a spirit of engagement and trusted influence leadership

- Develop strategies for creating a positive work environment that fosters leadership

— Course Outline

DAY 1

Day one: Leadership Development for Impact and Influence

- The professional challenges facing leadership
- Leadership progression: process to praxis
- Dynamic interpersonal relationship skills for organisational productivity
- Evaluating “people skills” for leadership development
- Building strategies for mutual benefit: networking and personal coaching
- Leadership paradigms that guide and authentic our thinking

DAY 2

Day two: The Great Inner Leadership Discovery

- My Leadership Journey
- Self-Reflection, self-esteem and confidence to lead
- The Character of a Leader
- Understand self to understand those you lead
- Leadership styles: leading self to lead others
- Real Leaders are emotionally intelligent

DAY 3

Day three: Resilient Leadership in Unpredictable Times

- The ever-present desire for change
- The Human Side of Change
- Why is change so difficult: Responses to Change
- Cross generational leadership: a crisis or challenge for leadership
- Change management strategies: Zig zag to business model regeneration
- Soft system methodology to make sense of the world in which we work

DAY 4

Day four: Trusted Influence Leadership

- What is Trust Leadership? Edelman surveys and findings
- The Benefits of a High Trust Environment
- The importance of restoring breached trust
- Building Capacity for Trust: a robust model for influence and impacting others
- Personal Influence and productive outcomes
- Negotiating Agreement: getting to yes

DAY
5

Day five: Creating a Winning Collaborative Environment

- The science of persuasion
- Collaboration or conflict- Alliancing the Win-Win Solution
- Tips on improving performance
- Communicating to impact, influence and engage
- Leadership competence check
- Action planning to move forward

— Upcoming Classroom Dates

DATE	LOCATION	FEE
12 - 16 October 2026	Vienna - Austria	€2,125
9 - 13 November 2026	Barcelona - Spain	€1,925
14 - 18 December 2026	Paris - France	€2,250
18 - 22 January 2027	Dubai - UAE	€2,625
15 - 19 February 2027	Amsterdam - Netherlands	€2,125
15 - 19 March 2027	London - United Kingdom	€2,100
19 - 23 April 2027	Istanbul - Türkiye	€1,425
17 - 21 May 2027	Vienna - Austria	€2,125

— Certificate and Registration

Participants who attend and complete the full programme receive a SPARK Training Certificate of Completion. For registration, in-house delivery, or availability questions, contact info@sparktraining.eu or +31 85 115 0004.