

Effective Store Management and Stock Control

Course code: PSCM-006



SPARK TRAINING

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— Workshop Overview

Efficient store management and effective stock control are essential for ensuring smooth operations, minimizing losses, and maintaining optimal inventory levels. Poor inventory practices can lead to stockouts, overstocking, shrinkage, and financial inefficiencies. This course provides participants with practical tools and techniques to manage stores effectively, optimize inventory, and improve overall operational performance. It is designed to help professionals enhance accuracy, reduce costs, and ensure the right products are available at the right time.

Why Attend

This course combines practical store management principles with hands-on exercises and real-life scenarios. Participants will engage in inventory tracking simulations, stock control exercises, and warehouse organization activities. Case studies from retail, manufacturing, and logistics environments will be used to demonstrate best

Who Should Attend

Storekeepers and Warehouse Supervisors
Inventory and Stock Control Officers
Logistics and Supply Chain Professionals
Procurement and Operations Staff
Retail and Warehouse Managers
Anyone responsible for inventory management

— Learning Objectives

- Understand the fundamentals of store management and inventory control
- Apply effective stock control techniques and systems
- Manage inventory levels to avoid shortages and excess stock
- Improve accuracy in stock records and reporting
- Implement efficient storage and handling practices
- Reduce stock losses and shrinkage
- Use inventory KPIs to monitor performance
- Enhance coordination between stores, procurement, and operations

Course Outline

DAY
1

Fundamentals of Store Management

- Role of store management in operations
- Types of stores and warehouse structures
- Store layout and organization
- Receiving, inspection, and storage processes
- Documentation and record-keeping

DAY
2

Inventory Control Techniques

- Inventory classification (ABC analysis)
- Stock control methods (FIFO, LIFO, FEFO)
- Minimum, maximum, and reorder levels
- Economic Order Quantity (EOQ) basics
- Inventory tracking systems

DAY
3

Stock Accuracy and Reconciliation

- Stocktaking methods (periodic and perpetual)
- Cycle counting techniques
- Identifying discrepancies and root causes
- Inventory audits and controls
- Improving data accuracy

DAY
4

Warehouse Operations and Optimization

- Storage systems and space utilization
- Material handling and safety practices
- Warehouse layout optimization
- Coordination with procurement and distribution
- Use of technology (WMS basics, barcode systems)

DAY
5

Performance Management and Best Practices

- Inventory KPIs (turnover, accuracy, shrinkage)
- Reducing stock losses and waste
- Continuous improvement in store operations
- Case studies and practical scenarios

- Final workshop: designing an effective stock control system

— Upcoming Classroom Dates

DATE	LOCATION	FEE
5 - 9 October 2026	Amsterdam - Netherlands	€2,100
12 - 16 October 2026	Istanbul - Türkiye	€1,425
9 - 13 November 2026	Paris - France	€1,925
16 - 20 November 2026	Barcelona - Spain	€2,200
7 - 11 December 2026	Kuala Lumpur - Malaysia	€1,400
14 - 18 December 2026	London - United Kingdom	€2,125
21 - 25 December 2026	Amsterdam - Netherlands	€2,250
18 - 22 January 2027	Munich - Germany	€2,125

— Certificate and Registration

Participants who attend and complete the full programme receive a SPARK Training Certificate of Completion. For registration, in-house delivery, or availability questions, contact info@sparktraining.eu or +31 85 115 0004.