



PUBLIC RELATIONS

Public Relations and Successful Campaigns

Course code: PR-014

SPARK TRAINING

Professional training courses for leaders, specialists, and organizations seeking practical capability development.

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— Workshop Overview

Effective public relations is essential for building organizational reputation, strengthening stakeholder trust, managing communication during change, and delivering successful campaigns that support strategic objectives. This course provides participants with practical knowledge and proven techniques for planning, implementing, evaluating, and managing public relations campaigns across traditional, digital, and emerging communication channels.

Why Attend

The course combines instructor-led presentations, practical workshops, campaign planning exercises, case studies, group discussions, media simulations, stakeholder mapping activities, and real-world public relations scenarios.

Who Should Attend

Public relations professionals
Corporate communications specialists
Marketing and brand managers
Corporate affairs professionals
Government relations professionals
Media relations officers
Communication managers

— Learning Objectives

- Understand the strategic role of public relations in organizational success
- Develop integrated public relations campaigns aligned with business objectives
- Build and protect organizational reputation through effective communication
- Analyze stakeholders and develop targeted communication strategies
- Manage media relations and crisis communication effectively
- Measure campaign effectiveness and demonstrate communication value
- Present and implement successful public relations strategies

Course Outline

**DAY
1**

Strategic Public Relations and Reputation Management

- Understanding the strategic role of public relations in organizational success
- Evaluating the relationship between corporate reputation and organizational performance
- Exploring corporate affairs and public affairs communication strategies
- Understanding the opportunities and challenges associated with public relations campaigns
- Using strategic communication to support organizational change initiatives
- Developing communication programs aligned with business objectives and measurable outcomes

**DAY
2**

Stakeholder Engagement and Communication Strategy

- Understanding the relationship between corporate identity, brand, image, and reputation
- Assessing organizational reputation using structured evaluation techniques
- Mapping stakeholders and identifying their communication needs and expectations
- Applying storytelling techniques to strengthen organizational messaging
- Developing message frameworks for consistent communication across audiences
- Selecting and monitoring communication channels to maximize campaign effectiveness
- Building crisis communication readiness through practical planning tools

**DAY
3**

Campaign Planning and Project Management

- Designing integrated public relations campaigns that support strategic business goals
- Applying structured problem-solving approaches to campaign development
- Developing campaign schedules, budgets, and resource plans
- Identifying communication risks and developing mitigation strategies
- Defining stakeholder roles and responsibilities throughout campaign implementation
- Coordinating communication activities across multiple stakeholder groups and communication platforms

**DAY
4**

Media Relations, Digital Communication, and Campaign Delivery

- Translating communication strategies into effective tactical action plans
- Conducting environmental scanning to identify opportunities, risks, and emerging issues
- Developing proactive media relations strategies and engagement plans
- Managing media communications during crisis situations
- Evaluating communication channels for maximum reach and effectiveness
- Leveraging influencers, digital media, and strategic partnerships to amplify campaign impact

DAY

5

Campaign Evaluation and Organizational Impact

- Building organizational support and securing leadership commitment for communication initiatives
- Applying research methods to evaluate campaign effectiveness and stakeholder engagement
- Presenting campaign outcomes and strategic recommendations to senior management
- Integrating communication campaigns into broader organizational reporting and performance measurement
- Demonstrating communication value through measurable business outcomes
- Final workshop: Designing, presenting, and evaluating a complete public relations campaign with personal action planning and course review

— Upcoming Classroom Dates

DATE	LOCATION	FEE
11 - 15 January 2027	Amsterdam - Netherlands	€1,900
8 - 12 February 2027	London - United Kingdom	€2,100
8 - 12 March 2027	Istanbul - Türkiye	€1,400
12 - 16 April 2027	Cape Town - South Africa	€2,250
10 - 14 May 2027	Barcelona - Spain	€1,600
14 - 18 June 2027	Paris - France	€2,250
12 - 16 July 2027	Frankfurt - Germany	€1,700
9 - 13 August 2027	Barcelona - Spain	€1,600

— Certificate and Registration

Participants who attend and complete the full programme receive a SPARK Training Certificate of Completion. For registration, in-house delivery, or availability questions, contact info@sparktraining.eu or +31 85 115 0004.